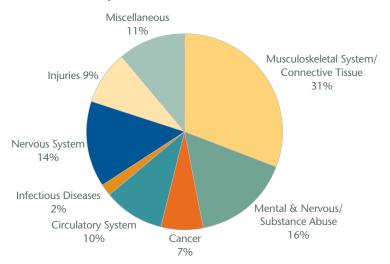


Individual Disability Income Insurance

It Won't Happen to Me!

Many people don't think they will become too sick or hurt to work, yet there are thousands of known diseases and conditions that can cause a disability. Some of them may surprise you. Take a look at this breakdown (by percentage of disability income insurance claims) of some typical reasons an individual may become disabled:



Source: Principal Life Disability insurance claims payments issued in 2011. The above is for illustrative purposes only and is not intended as an inclusive representation of all claims.

Protecting your income

The chance you may face a disabling condition in the future is real. One in four workers entering the workforce today will become disabled before they retire. If you become too sick or hurt to work, you would no longer be able to earn an income. If that happens, how would you pay your mortgage/rent, monthly bills, car payment and other expenses? Individual Disability Income (DI) insurance can help. It provides a monthly benefit to help you maintain your lifestyle.

Modified coverage

If you have a health condition and apply for Individual DI coverage, your coverage may be modified to include that illness as a pre-existing condition. **Having modified coverage is** better than having no coverage. Your policy would still help protect your income against the many other illnesses or injuries that could occur.

FOR MORE INFORMATION

¹ Social Security Administration, Fact Sheet, March 2011.



WE'LL GIVE YOU AN EDGE®

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Disability income insurance has limitations and exclusions. For costs and complete details of coverage, contact your Principal Life financial representative.